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Press Release

FOR IMMEDIATE RELEASE

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TEOCO AND NETEZZA DELIVER COMPLETE TELECOMMUNICATIONS COST MANAGEMENT APPLIANCE

Guaranteed 100 Days to Business Value

TeleStrategies Revenue Assurance & Management Conference, Miami, Fla. - March 10, 2009 – TEOCO, the leading provider of network cost optimization solutions to communications service providers worldwide, and Netezza Corporation (NYSE Arca: NZ), the global leader in data warehouse and analytic appliances, today announce that TEOCO will offer a complete, usage-based cost management appliance based on Netezza's data warehouse platform.

TEOCO now offers a complete, all-in-one appliance that makes it possible for carriers to access and analyze the massive amounts of data required to get to the bottom of cost issues that are typically not visible at the summary levels offered by TEOCO's competitors. The scalability, performance and simplicity of the Netezza data warehouse platform provide the underlying infrastructure for this new cost management appliance.

To accurately identify the real cost savings within any network, operators must have a 360 degree view of their switch-to-bill-lifecycle with several months of usage history at their fingertips. This new cost management appliance allows for call detail records to be captured, loaded, and enriched for an in-depth comparison with the data captured and loaded from complex inter-carrier invoices.

As an expert in network cost optimization solutions, TEOCO software has been used time and again to identify, and help dispute, millions of dollars in inaccurate billings between telecommunications operators. More than 40 of the top North American and international communications services providers have selected TEOCO to be their network cost optimization solutions provider. Netezza has been successfully implemented in seven of the 10 largest network providers, delivering analyses on hundreds of terabytes of detailed usage data at a fraction of the cost of traditional approaches. Now, this joint TEOCO/Netezza appliance is being implemented at some of the largest service providers in the world.

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"We are pleased to be partnering with Netezza to deliver an all-in-on cost management appliance," said Atul Jain, CEO for TEOCO. "We are even more pleased to offer a solution to the communications service provider industry that guarantees 100 days to business value. Identifying savings potential and cost avoidance has never been more important for the telecommunications industry."

"Today's ruthlessly competitive telecommunications environment, combined with the difficult economic times we find ourselves in, make it imperative for network operators to be able to accurately account for all network costs. Traditional approaches to network cost analysis rely on the use of legacy database architectures that rely on sampling to show the most glaring cost discrepancies. The Netezza data warehouse appliance now makes it possible to have all of the data available to get a real picture of your end-to-end cost issues," said John Gillespie, vice president and general manager of Global Telecommunications for Netezza.

About TEOCO

TEOCO is the market leader in providing network cost optimization solutions for communications service providers worldwide. TEOCO provides cost, routing, and revenue management solutions to over 40 of the industry's leading providers. Fueled by industry leading expertise and innovative technologies, TEOCO saved its customers several hundred million dollars last year alone.

Founded in 1994, TEOCO (The Employee Owned Company) has twice been ranked in Inc. Magazine's List of 500 of the fastest growing privately held companies. TEOCO is widely recognized for its commitment to principled entrepreneurship, business ethics and employee ownership with a particular emphasis on its core values of alignment with employees, clients and community. See more at www.teoco.com.

About Netezza Corporation

Netezza (NYSE Arca: NZ) is the global leader in data warehouse and analytic appliances that dramatically simplify high-performance analytics for business users across the extended enterprise, delivering significant competitive and operational advantage in today's information-intensive marketplaces. The Netezza Performance Server® (NPS®) family of appliances brings appliance simplicity to a broad range of complex data warehouse and analytic challenges. Customers who have realized the benefits of Netezza appliances include Ahold, Amazon.com, CNET Networks, Debenhams, Department of Veterans Affairs, Epsilon, Nationwide, Neiman Marcus, Orange UK, Premier, Inc., Ross Stores, Ryder System, Inc., The Carphone Warehouse and Virgin Media. Based in Marlborough, Mass., Netezza has offices in Washington, DC, the United Kingdom and the Asia Pacific region. For more information about Netezza, please visit www.netezza.com.

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