




**TEOCO Expands Data Warehousing and Business Intelligence Capabilities with a 120 Terabyte System from DATAlegro, Selected by Tier 1 Carrier**

Fairfax, Va., February 12, 2007 – TEOCO Corporation, the leading supplier of revenue and cost management solutions to communications and entertainment providers, today announced that it has expanded its high-volume analytics and business intelligence capabilities with the acquisition of another data warehouse appliance from DATAlegro, supplier of data warehouse appliances that lead the industry in price and performance. TEOCO has also been selected by a Tier 1 communications provider to deploy TEOCO's SONAR analytics solution to drive cost management, revenue assurance, and margin enhancements.

The new appliance will be housed in TEOCO's data center in Sterling, Virginia and will provide 120 terabytes of storage space, expandable to 200 terabytes, making it one of the largest capacity data warehouse appliances ever sold. The new appliance will not only support existing customer commitments, but provide the cornerstone for growth of TEOCO's analytics and business intelligence activities.

“Efficiently analyzing and auditing massive volumes of high-value business data is a top agenda item for communications and industry executives in 2007,” said John Devolites, Vice President and General Manager of TEOCO's Communications and Entertainment Solutions practice. “Our SONAR solutions and market-leading technology from DATAlegro gives carriers access to a




robust, scalable solution that allows rapid access to mission-critical information and supports effective and targeted decision-making. Our selection by one of the largest U.S. carriers to drive critical components of their analytics program validates the strength of TEOCO's SONAR solution and DATAlegro's technology."

"We are pleased to help TEOCO provide its customers with data warehouse solutions to meet the complex needs of the telecommunications marketplace," said DATAlegro CEO, Stuart Frost. "In an industry where razor-thin margins separate the leaders from the laggards, our focus on providing performance at an affordable price offers a distinct competitive advantage."

### **About TEOCO**

Founded in 1994, TEOCO (The Employee Owned Company) is a leading provider of revenue and cost management solutions to communications and entertainment providers. Twice ranked in Inc. Magazine's List of 500 of the fastest growing privately held companies, TEOCO has two lines of business: Communications & Entertainment Solutions and Respond. TEOCO's Communications & Entertainment Solutions group combines the strength of their renowned BillTrak Pro™ software with in-depth auditing expertise to achieve unrivalled market penetration and industry leadership in the communications space. Respond is an Internet-based, pay-for-performance directory that enables local service professionals to attract new customers and to grow entrepreneurial businesses.



TEOCO is widely recognized for its commitment to Principled Entrepreneurship with a particular emphasis on its core values of alignment with employees, clients and community. For more information on TEOCO, go to [www.teoco.com](http://www.teoco.com).

### **About DATAlegro**

DATAlegro offers data warehouse appliances with the best price and performance in the industry. Using DATAlegro's patent-pending technology, companies can run faster and more complex queries on their data in order to increase their business intelligence. Whether you have a few terabytes of user data or hundreds, DATAlegro's data warehouse appliances offer record breaking performance at an affordable price.

DATAlegro has offices throughout the US as well as in Europe. Based in Aliso Viejo, California, DATAlegro delivers a fast, flexible and affordable solution that allows a company's data to grow at the pace of its business. For more information on DATAlegro go to [www.DATAlegro.com](http://www.DATAlegro.com).

Contact: Constance H. Waring  
703-259-4322  
[waringc@teoco.com](mailto:waringc@teoco.com)