



12150 Monument Drive
Suite 400
Fairfax, VA 22033
Phone (703) 322-9200
Fax (703) 322-9133

Press Release

FOR IMMEDIATE RELEASE

24 March 2009

COLT TELECOM SELECTS TEOCO FOR NETWORK COST OPTIMIZATION

COLT and TEOCO Sign Agreement for Routing Management Solution that Delivers Optimal Cost Routing Services

Fairfax, Va. and London, UK, 24 March 2009 –TEOCO, the leading provider of network cost optimization solutions to communications service providers worldwide and COLT, a leading European provider of business communications today announced an agreement for TEOCO to provide routing management solutions to manage COLT's worldwide voice business.

TEOCO's routing management solution handles a carrier's complete business process from vendor rate administration to customer price generation, processes vendor rates and digits in a highly automated fashion, and utilizes cost, quality and margin parameters to generate Optimal Cost Routing and provide automated switch translations. Additionally, the routing management solution performs customer sell code and pricing management.

"TEOCO's routing management solution will allow us to further streamline our international operations and create additional financial value," said Peter Hutchings, Director of Voice Trading at COLT Telecom." Our positive experiences in dealing with the TEOCO team contributed to our final decision as well."

"We are very pleased that COLT selected TEOCO in this very competitive market," said Brian Cafferty, general manager at TEOCO. "The routing management solution provided to COLT is a result of TEOCO's recent acquisition of Vero Systems. The entire team looks forward to working with COLT to bring them even more financial value."

~ MORE ~

About TEOCO

TEOCO is the market leader in providing highly scalable network cost optimization for communications service providers worldwide including cost, routing, and revenue management solutions. Fueled by industry leading expertise and innovative technologies, TEOCO's solutions deliver rapid and substantial return on investment to over 40 of the industry's leading corporations.

Founded in 1994, TEOCO (The Employee Owned Company) has twice been ranked in Inc. Magazine's List of 500 of the fastest growing privately held companies. TEOCO is widely recognized for its commitment to principled entrepreneurship, business ethics and employee ownership with a particular emphasis on its core values of alignment with employees, clients and community. See more at www.teoco.com.

About COLT

COLT is a leading European provider of business communications. COLT specializes in providing data, voice and managed services to major businesses, small to medium enterprises, and wholesale customers. COLT operates a 13-country, 25,000km network that includes metropolitan area networks in 34 major European cities with direct fiber connections into 16,000 buildings and 18 COLT data centers.

COLT Telecom Group S.A. is listed on the London Stock Exchange (COLT). Information about COLT and its services can be found at www.colt.net.

###

Media Contacts

Brian Cafferty, Jr.
TEOCO Corporation
703-259-4320
caffertybr@teoco.com

Kirstie Phimister
COLT
+44 (0) 20 7390 3255
kirstie.phimister@colt.net