

**FOR IMMEDIATE RELEASE**

**TEOCO Corporation Acquires Vibrant Solutions' Cost Management and Business Intelligence Assets**

**Combines Top Two Players Serving Telecommunication Carriers**

FAIRFAX, Va. – October 16, 2006 - TEOCO, the leading provider of cost and revenue management solutions to the communications and entertainment industries, today announced that it had acquired Vibrant Solutions Carrier Cost Management and Business Intelligence business which includes: ViewLogic, Acuity and Cost of Access software systems as well as the trademarks of Vibrant Solutions and HyperAnalytics.

TEOCO has over 25 carriers on its products and Vibrant Solutions has fifteen; ten in the U.S. and five in Europe. Together their products audit invoices for over 70% of the U.S. communications industry spend.

“This is an exciting time in the telecommunications industry where consolidation drives businesses to make bold moves. We have competed in the same market with Vibrant Solutions for six years and have great respect for their employees, software and innovative capability,” said Atul Jain Chairman and CEO of TEOCO.

“Our clients should expect greater innovation and value from us. Both companies have been working on the next generation of auditing software which

can analyze costs, perform revenue assurance, prevent fraud, analyze product profitability at a detailed level using supercomputer technology,” said John Devolites Vice President and General Manager of TEOCO’s Communications & Entertainment Solutions group.

Both companies are headquartered in Fairfax, Virginia and have multiple locations in the U.S.

### **About TEOCO**

Founded in 1994, TEOCO (The Employee Owned Company) is a leading provider of strategic business solutions to large and small enterprises. Twice ranked in Inc. Magazine's List of 500 of the fastest growing privately held companies, TEOCO has two lines of business: Communications & Entertainment Solutions and Respond. TEOCO’s Communications & Entertainment Solutions group combines the strength of their renowned BillTrak Pro™ software with in-depth auditing expertise to achieve unrivalled market penetration and industry leadership in the communications space. Respond is an Internet-based, pay-for-performance directory that enables local service professionals to attract new customers and to grow entrepreneurial businesses.

TEOCO is widely recognized for its commitment to Principled Entrepreneurship with a particular emphasis on its core values of alignment with employees, clients and community. See more at [www.teoco.com](http://www.teoco.com)

### **About Vibrant**

Vibrant Solutions is a leader in providing Business Intelligence and performance solutions to telecommunications carriers. Vibrant Solutions has served over 50 Tier 1 and Tier 2 wireless and wireline carriers. The company has repeatedly been first-to-market with both software and services designed to address and

improve telecommunications carriers' performance, and it has helped its customers generate over one billion dollars in savings. Vibrant Solutions is headquartered in Fairfax, VA, with locations in the U.S. and Europe. The company is privately held and funded by Columbia Capital, Grotech Capital Group and Bessemer Venture Partners. For more information on Vibrant Solutions, please visit [www.vibrantsolutions.com](http://www.vibrantsolutions.com).

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